

The Zambian Explore and Trade Investment Trade Mission to Zambia 2018

11th- 14th April, 2018

FOREWARD:

Dear SANEC Members and Associates,

On behalf of the Zambian Ministry of Commerce, Trade and Industry, the Zambian Development Agency, and the Zambian Embassy in Brussels, SANEC emea cordially invites its members and associates to participate in the output result driven trade mission to Lusaka, Zambia. This result driven mission will take place from the 11th to the 14th of April, 2018.

SANEC provides participants with a tailor-made program, which will focus on: Export & Import, Partnership Development, Transfer of Skills and Project – Participation.

Additionally, the program also offers participants Business to Business Meetings with Zambian companies and entrepreneurs, financial institutions and (local and national) Government.



The Zambia Development Agency is looking for Dutch partners who operate in the following sectors:

- ✓ Agriculture & Aquaculture
- ✓ Tourism
- ✓ Infrastructure
- ✓ Mining
- ✓ Energy
- ✓ Manufacturing
- ✓ Multi-Facility Economic Zone
- ✓ Infrastructure Development
- ✓ Public-Private Partnership



ZAMBIA DEVELOPMENT AGENCY
Promoting Economic Growth and Development

Supporting Partners:

- ✓ Zambian Ministry of Commerce, Trade and Investment
- ✓ Zambian Development Agency
- ✓ Zambian Embassy in Brussels
- ✓ Port & Corridor Cooperation
- ✓ NAFTC- Arica



BUILDING PARTNERSHIPS FOR SUSTAINABLE GROWTH IN SOUTHERN AFRICA



Netherlands Agro, Food & Technology Centre

Agriculture:

Visit Zambia's largest Agriculture Expo in Chisamba, a 45 Min drive from Lusaka, the capital of Zambia. Over 20,000 different international and local farming professionals partake in this Expo.



Tourism:

Tourism sector participants will receive an invitation from the 'Zambia Tourism Agency for the Zambia Travel Expo' (ZATEX). 'The Travel Expo' focuses on ensuring the participation of organizations and companies active in the Tourism sector, as well as Media, Advertising and other organizations who specialize in the promotion of tourism.

Infrastructure:

Airport & Aerodromes, Railway, Construction & Housing, Transport Energy, Inland Dry Port, ICT, Waste to Resource and Border Trade. [CLICK HERE](#) for an overview of all the projects.



Overview of Trade Mission:

During this mission, participants will have the opportunity to meet relevant ministries and officials active in the designated sectors. Additionally, organizations active in the 'Tourism Sector' will receive a tailor-made program enabling them to visit and experience Zambia's exclusive tourist attractions. These visits will be organized by the Ministry of Tourism.

Zambia is a multi-party democracy and provides a free market liberalized economic environment in a stable strife-free and multicultural society. The Zambian Government welcomes investors across sectors and the laws relating to investment provide incentives and protection to increase investment and international trade, as well as increased domestic economic growth.



SANEC-Zambia Exclusive board discussion
2017, held @ Heineken International
Headquarters

Note:

Organizations which are not active in the aforementioned sectors are still able to participate in the trade mission, where a tailor-made program can be compiled for them. ([ZDA List of Projects](#))

Registration: Open until 2nd of April on a first come first serve basis.

Fee: This fee is excluding VAT, accommodation and travel.

Included: Collectives local transport, matchmaking, seminars, site visits, reception, local assistance by the organization.

You can use a Trade Mission Voucher to cover 50% of the participation fee for this mission.

Costs:

Members: €950.00

Note: this price includes all activities within the program. However, the fee excludes travel and accommodation costs.

Non-Members: €1.250,00

Note: this price includes all activities within the program. However, the fee excludes travel and accommodation costs.

What this package has to offer

- ✓ Opening reception with Dutch Embassy in Zambia
- ✓ Free entrance to [ZATEX](#), Zambian Tourism Agency for the Zambia Travel Expo
- ✓ Free entrance to [Zambia Travel Expo](#)
- ✓ One on one meeting with designated ministries of your choice
- ✓ Tailored-made Match-Making program with public and private organizations
- ✓ Seminar 'Doing Business in Zambia'
- ✓ Site visits to related sector companies.
- ✓ Large number of roundtable, receptions, presentations and networking opportunities.

CONTACT

Project Manager: Mrs Alice Cannoo-Tomas at a.cannoo-tomas@sanec.nl

Kind regards,
SANEC projects, Mr Mark Agterdenbosch
General Manager at SANEC emea

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| ■ Angola | ■ Malawi | ■ South Africa |
| ■ Botswana | ■ Mauritius | ■ Swaziland |
| ■ DRC | ■ Mozambique | ■ Tanzania |
| ■ Lesotho | ■ Namibia | ■ Zambia |
| ■ Madagascar | ■ Seychelles | ■ Zimbabwe |



About SANEC

SANEC assists your business expansion and ventures between the Netherlands, Western Europe, South Africa, Southern Africa (SADC Region) and the Gulf Region (GCC). SANEC is the key facilitator when it comes to a wide range of professional services that enables members and partners to successfully import, export and invest. With offices in The Hague, Johannesburg and Cape Town, SANEC assists their 450 members with a wide range of benefits that will help start your new or accelerate your current business on an international level and locally successful business ventures to be to assist companies, entrepreneurs, NGO's, local and national government and knowledge institutions.

Joining SANEC will give you access to expertise, knowledge, (potential) new trustable business partners, business opportunities, product/service promotion, life style & travel service and a wide range of tailor made business support services. We keep your business connected to new opportunities and with specific knowledge and expertise.